



## **FRONT PAGE:**

**Net Profit or Loss** - This is the increase or decrease of dollar amount of the portfolio since the beginning of the year (after deposits, withdrawals, investment income and portfolio costs are included).

**Percentage Change** – This year to date statistic is calculated as (Net Profit or Loss / Beginning Market Value).

**Current Market Value** – This is the combined value of all accounts managed by Winans International as reported at the end of the quarter.

**Withdrawals and/or Deposits** – This includes any deposits or withdrawals of cash or securities transferred in or out of your accounts during the current year.

**Beginning Market Value** – This is the market value of the portfolio on the last business day of the previous year.

**Realized Gains or Losses** – These are investment profits or losses (excluding dividends & interest) that have been realized by selling investments during the current year (See the Taxable Transactions page for additional information).

**Unrealized Gains or Losses** – These are investment profits or losses on all investments (excluding dividends & interest) currently in the portfolio for this year only.

**Total Gains or Losses** – This is the combined totals of the Realized & Unrealized Gains or Losses.

**Interest Income or Margin Expense** – This is all interest income from cash and bond investments minus margin interest charged to the portfolio during this year.

**Dividend Interest** – This is all dividend income from stocks or money market accounts for the current year.

**Commissions** – These are all commission costs on investment transactions during the current year.

**Management Fees** – Includes all investment management fees for the year. This is only for clients that have elected to have their fees automatically deducted from the accounts.

## **INVESTMENT HOLDINGS PAGES:**

**Description & Symbol** – This is the name and exchange symbol of the investment.

**Shares, Market Price & Market Value** – This is the number of shares of the investment held in all managed accounts, the market price and the value of the investment at the end of the quarter.

**Income** – This is dividend or interest income received on the investment this year. Accrued interest paid on bond purchases will be deducted until interest is received.

**Div/Int Yield %** - This is the current dividend or bond yield percentage on the investment.

**Yield to Maturity** – (Bonds Only) This is the annual percentage return expected to be received if the investment is held to maturity.

**(#) Week Change** – This is the percentage change in the price of the investment during the current year.

**Total Change** – This is the percentage change in the price of the investment since it was purchased.

**% of Portfolio** – This shows the percentage of the entire portfolio invested in this security.

## **TAXABLE TRANSACTIONS PAGES:**

**Description & Symbol** – This is the name and exchange symbol of the investment.

**Buy & Sell Date** – This shows the purchase and selling dates of the investment. If the investment has been purchased several times, then trades will be listed on a "First In, First Out" basis.

**Months Held** – This shows the number of months the investment was held. This is used to determine if the transaction is classified as long term or short term.

**Shares, Cost Basis & Sell Amount** – This is the number of shares, the cost basis and the selling proceeds of the transaction. Commissions cost are included in the calculations.

**Realized Gains & Loses** – This is calculated as (Sell Amount minus Cost Basis).

**Account #** - This shows the account number of where the transaction took place.